

Proprietors of Linwood Cemetery Income Statement
For the Twelve Months Ending December 31, 2017

	Current Month This Year	Current Month Last Year	Year to Date This Year	Year to Date Last Year
Revenues				
Sales - Lots	\$ 1,875.00	\$ 3,375.00	\$ 50,001.00	\$ 33,536.50
Sales - Crypts, Niches	0.00	1,680.00	37,260.00	35,680.00
Sales - Openings	5,800.00	3,050.00	111,000.00	131,870.00
Sales - Cremations	54,020.00	66,790.00	682,810.00	737,700.00
Sales - Cremation Units	600.00	1,305.00	10,995.00	12,310.00
Sales - Urns	435.00	1,225.00	10,976.54	12,995.00
Sales -Vaults, Grave Box, Foun	2,850.00	1,120.00	48,067.28	52,354.28
Sales - Greenhouse	0.00	32.00	3,162.00	3,087.82
Sales - PC-Lots-Graves	625.00	1,125.00	15,599.00	10,073.50
Sales - PC-Maus-Col-Niches	0.00	720.00	14,940.00	14,160.00
Sales - Miscellaneous	0.00	0.00	1,215.26	117.94
Rental Income - Tents, Chapel	695.00	300.00	11,195.00	9,505.00
Total Operating Revenues	66,900.00	80,722.00	997,221.08	1,053,390.04
Total Cost of Sales	4,236.66	7,938.32	36,608.57	49,983.06
Gross Profit	62,663.34	72,783.68	960,612.51	1,003,406.98
Expenses				
Advertising/Marketing	358.98	(242.15)	27,267.96	30,274.61
Business Expense	0.00	0.00	310.00	0.00
Credit Card Charges	1,152.17	(2,567.05)	11,219.74	3,481.38
Bank Charges	105.00	52.00	546.00	395.70
Computer Expenses	3,126.88	26.99	6,042.16	4,496.07
Contract Burials	300.00	0.00	1,573.00	912.50
Depreciation	10,500.00	7,189.00	121,500.00	112,189.00
Employee Benefits	4,809.99	12,616.10	98,828.72	107,766.05
Foundation Expense	0.00	24.60	0.00	211.80
Insurance Expense	4,300.00	13,008.44	51,600.00	51,568.44
Maintenance - crematory	3,624.74	3,323.15	10,191.83	12,744.19
Maintenance - cemetery	1,379.92	19,664.34	17,025.69	34,856.95
Mausoleum Expense	10.00	0.00	100.18	0.00
Meetings	139.74	31.00	1,283.69	1,084.32
Miscellaneous	(164.00)	1,986.09	3,507.77	5,071.96
Office Supplies	4,401.70	(350.27)	14,779.67	11,049.48
Payroll	61,211.00	59,212.83	481,024.74	490,578.02
Payroll- Retirement	0.00	0.00	7,265.69	8,678.95
Payroll Taxes	6,169.67	5,554.98	47,444.70	48,129.69
Payroll Processing Expence	327.77	315.18	3,949.63	3,807.27
Postage	0.00	(491.85)	716.75	1,541.91
President's Compensation	17,884.90	12,800.88	49,282.72	43,610.56
Professional Fees	1,600.00	5,502.50	21,039.64	22,627.50
Repairs - Crematory	0.00	1,377.48	1,811.18	15,220.35
Repairs - Equipment	0.00	0.00	3,863.64	2,500.68
Repairs - Grounds	0.00	0.00	0.00	500.00
Repairs - House	0.00	0.00	3,655.77	0.00
Taxes Other	0.00	0.00	1,696.06	0.00
Telephone	351.89	277.92	5,915.72	5,085.78
Travel & Auto Expense	173.12	53.86	2,576.27	3,025.43
Travel - office	1,300.00	800.00	11,350.00	9,600.00
Truck and Tractor expense	822.93	(7,459.78)	8,760.05	11,123.14
Utilities - crematory	6,603.46	(10,041.28)	82,124.18	68,412.95
Utilities - office	85.63	15,722.68	1,217.92	15,722.68
Water	0.00	(1,441.10)	9,928.12	4,478.59
Waterfall expenses	0.00	574.00	1,656.66	1,372.57
Total Operating Expenses	130,575.49	137,520.54	1,111,055.85	1,132,118.52
Operating Net Income	(67,912.15)	(64,736.86)	(150,443.34)	(128,711.54)
Investment Income and Expenses				
Dividend income	0.00	1,272.19	179.40	1,533.49
Interest - checking	23.23	58.37	631.63	779.87
Earnings - Unrestricted	46,146.57	53,207.23	393,406.21	386,296.29
Earnings-Perpetual-Restictd	10,998.67	7,908.14	88,174.00	92,743.28
Earnings-Floral-Restricted	501.92	(3,584.85)	31,102.94	24,858.36
Earnings-Nitches-Restricted	28.32	(35.09)	1,367.13	1,091.39
Earnings-Preneed	66.25	0.00	384.32	0.00
Limited Partnership Income	0.00	5,078.00	0.00	5,078.00
Gain/Loss - Sale of Securities	713.89	4,472.38	306,352.34	23,855.76
Gain/Loss - Options	0.00	6,077.36	113,219.31	139,960.23
Market Value Adjustments - Sec	0.00	2,262,707.95	0.00	2,262,707.95
Investment expenses	(10,000.00)	(7,500.00)	(31,000.00)	(25,500.00)
Total Investment Income and Expenses	48,478.85	2,329,661.68	903,817.28	2,913,404.62
Operating & Investment Income	(\$ 19,433.30)	\$ 2,264,924.82	\$ 753,373.94	\$ 2,784,693.08
Pre-Need Items Sold	2,465.00	1,850.00	30,995.00	31,090.00
Total Cremations	145	175	1775	1923